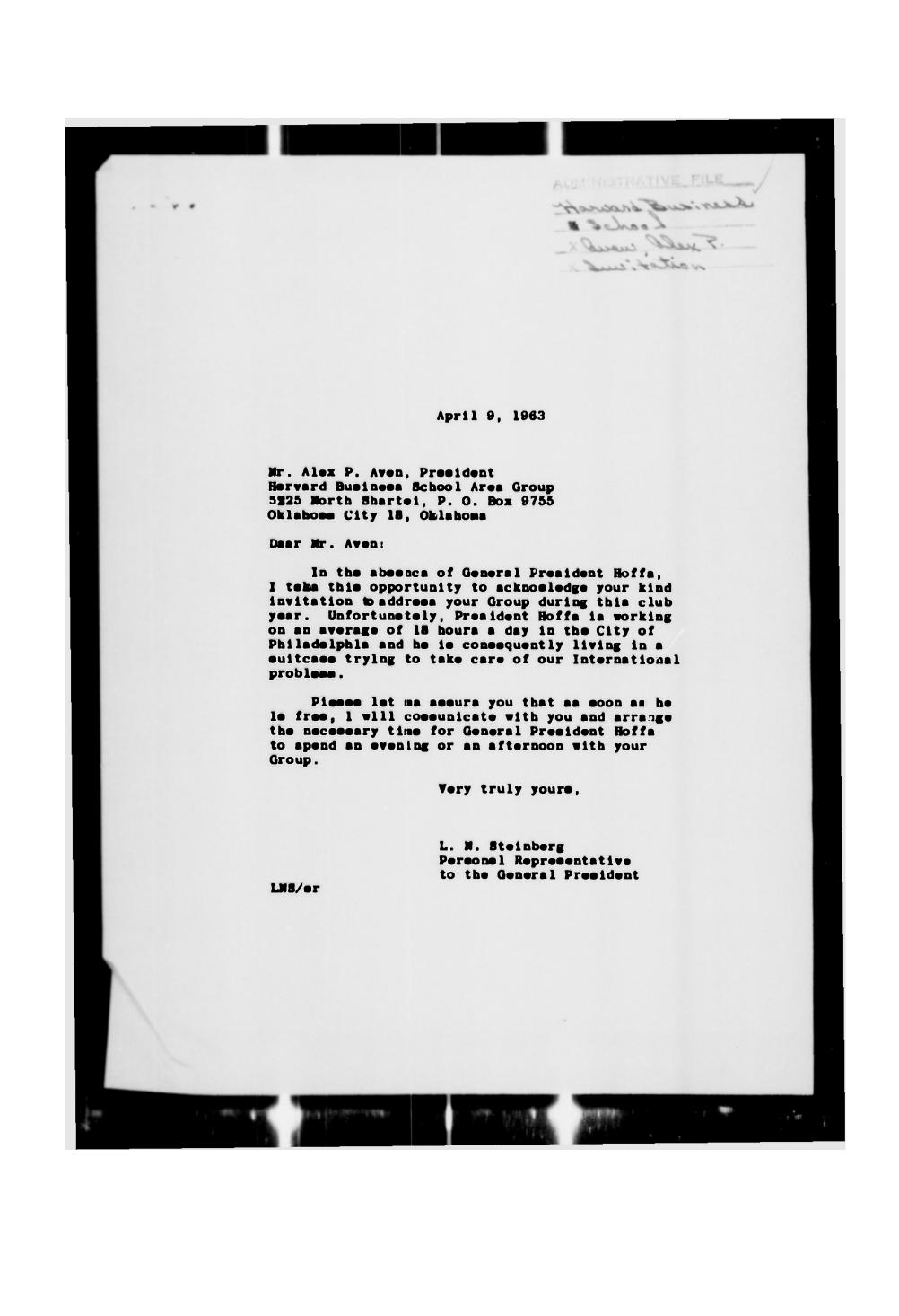
Harvard Business School





## Oil Company

3215 NORTH SHARTEL . P. O. BOX 9755 . OKLAHOMA CITY 18

April 5, 1963

Er. Jaree R. Hoffe General President, International Protherhood of Teamsters Teamsters Building 25 Louisiana Avenue, N. W. Washington, D. C.

Dear Mr. Hoffe:

On tehalf of the Harvard Pusiness School Area Group, I would like again to extend to you an invitation to speak before us during this club year.

Our most recent request for you to join us was covered in your October 17, 1962 reply, addressed to Robert C. Lefler, one of our directors. We are hopeful that the demands on your time have since changed sufficiently so that you might join us at some time during April or May.

I am sure that our entire group would especially enjoy the opportunity to have you as our guest. Past meetings have been handled at the absolute discretion of our guests. For example, when the late Senator Robert S. Kerr was with us in early December, 1962, he chose to have a breakfest meeting after which he gave us, informally, his views on the Netional economy and the administrations views toward that eituation. Other speakers have preferred a dinner meeting followed by either a more formal presentation of their views or an informal discussion similar to Senator Kerr's. Each of our prior guests has been kind enough to leave sufficient time for what had amounted to a "guestion and answer period" et sometime during the meeting.

I would like to thank you for your prior consideration of our invitation and all of ue, of course, hope that you will be able to arrange your schedule to join with us sometime soon.

Alex P. Aven, President ervard Business School Area Group

APALIP

Haward This

X luvitation

October 17, 1962

Mr. Rohert C. Lefler, Director Harvard Business School Area Group Oklahoma City, Ohlahoma

Dear Mr. Lefler:

Thank you for your letter of October 9, 19e2, in which you extend an invitation for me to speak to the local Hervard Business School Club.

I regret to inform you that it is impossible for me to make any commitments at this time. My trial commences in Nashvilla, Tennessaa, Monday, October 22nd, and at this particular time I am not in a position to make any commitments.

Vary truly yours,

James R. Hoffe General President

JRH/alb cc: Alaa P. Aven EASON

Oil Company

5225 NORTH SHARTEL . P. O. BOX 9755 . OKLAHOMA CITY 18

ALEXANDER P. AVEN EXECUTIVE VICE PRESIDENT

October 11, 1962

Fr. James R. Hoffe
General President
International Erotherhood of Teamsters
Teamsters Building
25 Louisians Avenue, N.W.
Weehington, D. C.

Deer Fr. Hoffa:

You have probably received a letter from Er. Robert C. Lefler, a Director of the Harvard Business School Club, following up on his February meeting with you, and again inviting you to speak to the local Harvard Business School Organization. As President of that Group, I would like to extend a personal invitation to you and to re-affirm Lefler's comment that we would appreciate any opportunity to visit with you.

Past dinner guests and speakers have generally followed their our desires in their visits with us: like Monroney chose to speak on a subject of his own choice for 20 to 30 minutes and joined in a discussion which covered perhaps an hour's time; C. T. Foster chose to not speak on any particular subject and instead discussed with us the prolems he had feed as the President of Standard Cil Company of Ohio. Along queets scheduled for this year, neither Rebert S. Kerr nor Edmund F. Learned has indicated their preference as to procedure or their subject matter. I mention these things so that you will not only know of some of our quests, but also to exhibit the fact that the subject matter and "technique" of the neeting are completely at the discretion of our quest.

we would appreciate your giving consideration to a visit with us and I am sure that we will be able to schedule a meeting at your convenience.

Sincerely yours,

runher .

T VMA



## HARVARD BUSINESS SCHOOL AREA GROUP OKLAHOMA CITY, OKLAHOMA



October 9, 1962

Mr. Jums R. Hoffa
General President
International Brotherhood of Tesmsters
Tesmaters Building
25 Louisiana Avenue, N. W.
Washington, D. C.

Dear Mr. Hoffa

when you were in Oklanoma City in February of this year, I attampted to invite you to speak to the local Hervard Business School Club. Because of your tight schedule and previous commitments, such a meeting was impossible.

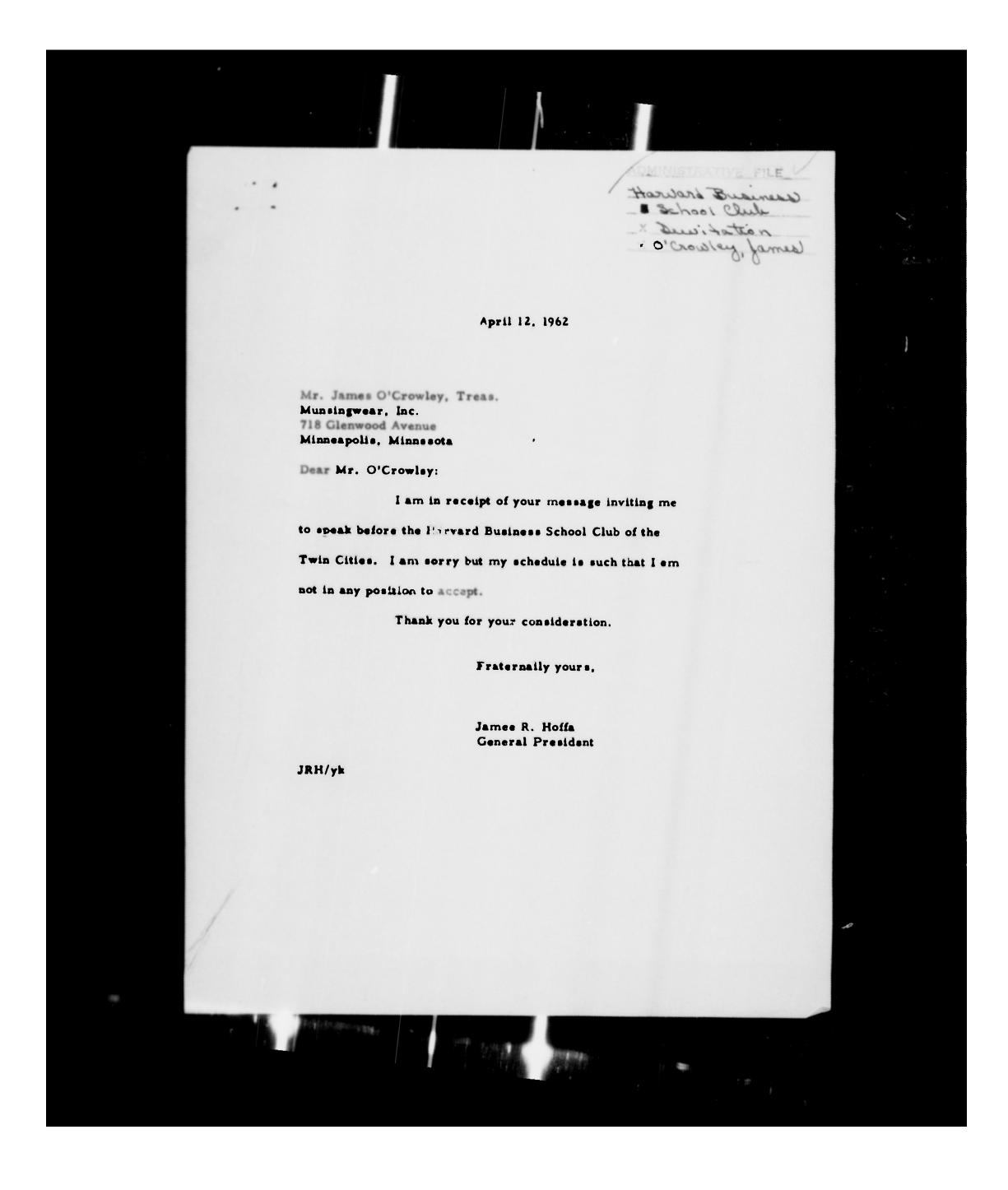
I contacted the Local in Oklahoms City and they told me it was cossible that you would be returning to Oklahoms City after the first of the year if the "Right To Work" legislation was brought to a vota. The president of the Hervard Business School Association has asked as to extend you an invitation to visit with our proup informally if your business should bring you back to Oklahoma City. We would be glad to call a special luncheon or dinner useting at any time you wight be in our area, and would appraciate very much the opportunity to visit with you.

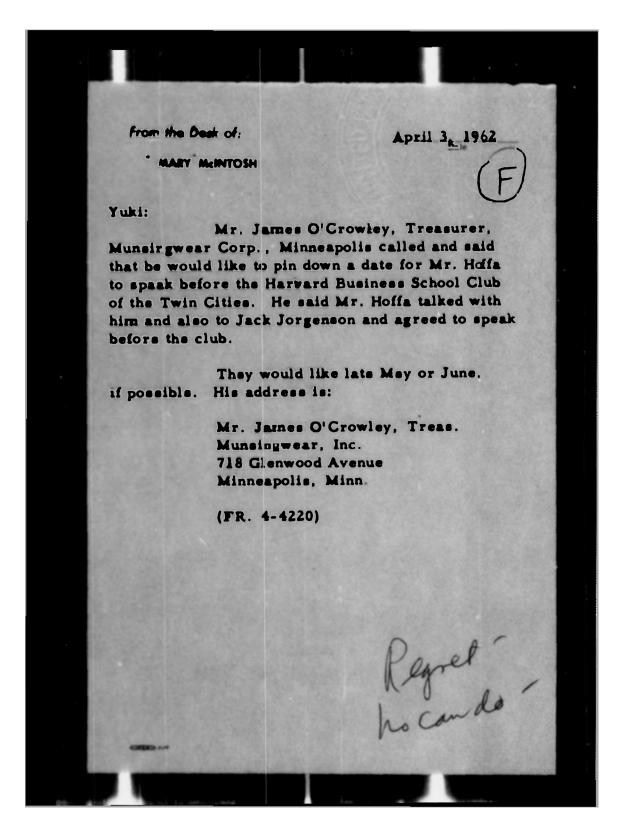
Sincerely yours

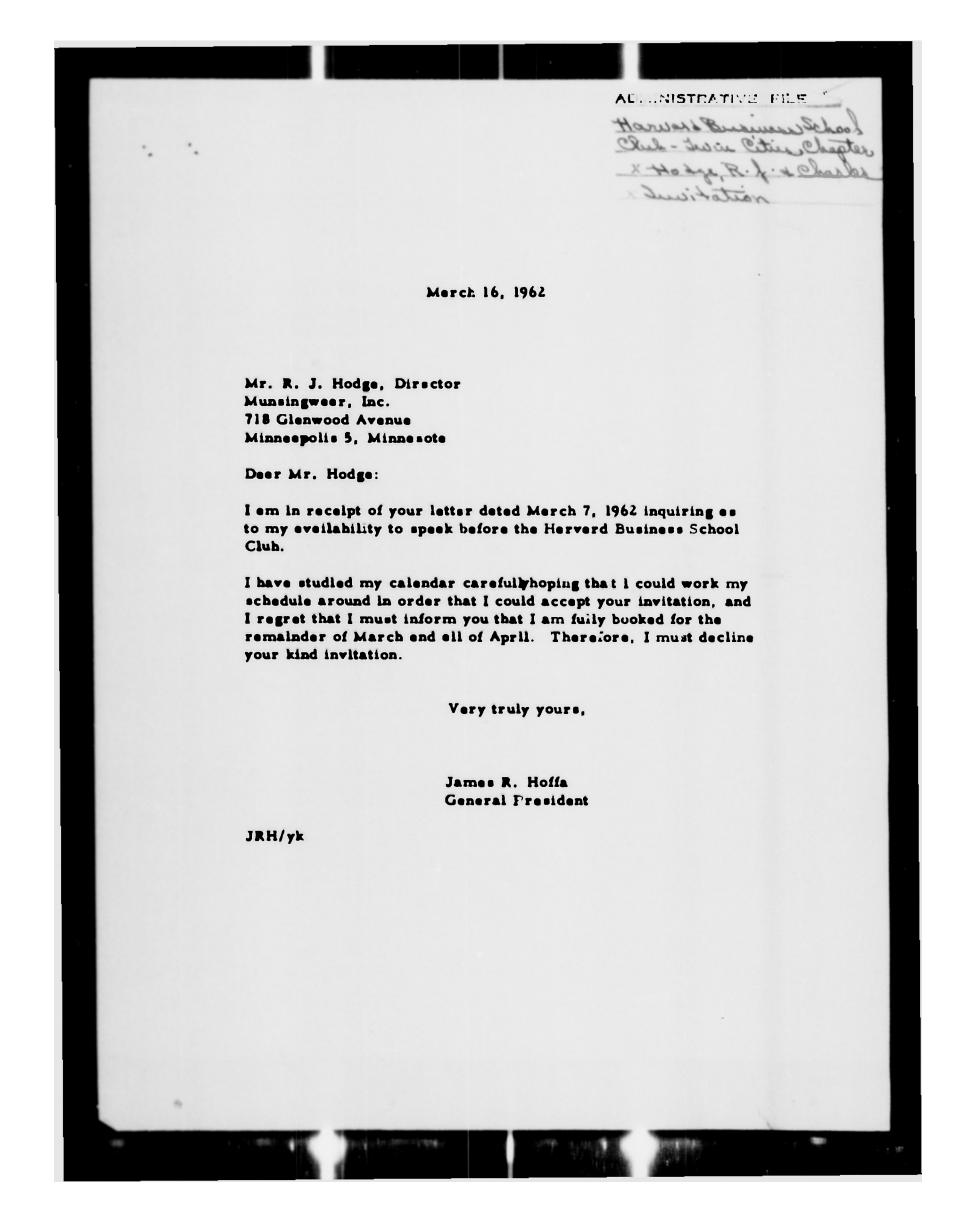
Hobert C. Lefler

Director

RCL/rk









MUNSINGWEAR, INC. 718 GLENWOOD AVENUE - MINNEAPOLIS 5, MINNESOTA - FR 4-4220

March 7, 1962

Mr. James Hoffa
General President
International Brotherhood of Teamsters
Chauffeurs - Warehousemen & Helpers
25 Louisiana Avenue N. W.
Washington 1, D. C.

Dear Mr. Hoffa:

In your letter of December 18, 1961, you suggested that due to your then current heavy schedule it would not be possible for you to plan to speak before the Harvard Business School Club of the Twin Cities until after March. At your suggestion I am writing at this time to see if your schedule is now clear enough to enable you to favorably consider our invitation.

As indicated in my last letter our own schedule for your presentation is wide open, entirely to meet your convenience. Any date this Spring, but preferably during late March or anytime in April, will suit our interests. We plan an evening dinner meeting.

The Harvard Business School Club members have been very receptive to the prospects of your attendance and would prove to be a high level group keenly interested in your presentation.

I sincerely hope that you will find it conveniently possible to arrange your very busy schedule to be with us in what should prove to be a very pleasant and interesting evening.

Very truly yours,

R. J. Hodge Director, Industrial Relations

RJH/jc

THE PUTUR WOMEN'S & GIRLS' LINGERIE + GIRDLES + BRASSIERES + STOCKINGS MEN'S & BOYS' UNDERWEAR + SLEEPWEAR + HOSIERY + SPORTS WEAR

December 18, 1961 Mr. Robert J. Hodge Director, Industrial Relations Munsingeear, Inc., Minneapolis 5, Minnesota Dear Mr. Hodge: I have your letter of December 14 and I deeply regret that both the months of February and March will be taken up so that I will be unable to schedule any speaking engagements during that period. However, I suggest you get in touch with me around the first of March and perhaps we can work something out. Thank you for writing. Very truly yours, James R. Hoffa General President JRH/mr K

SALES OFFICES NEW YORK . CHECAGO . LOS ANGELES . HONOLULU . CABLE ADDRESS MUNSING

unsingwear. Inc. minneapolis 5, minnesota

1. J. Hodge Director, Industrial Relations

December 14, 1961

Mr. James R. Hoffa
General President
International Brotherhood of Teamsters
Chauffeurs, Warehousemen & Helpers
of America
25 Louisiana Avenue, N. W.
Washington I, D. C.

Dear Mr. Hoffa:

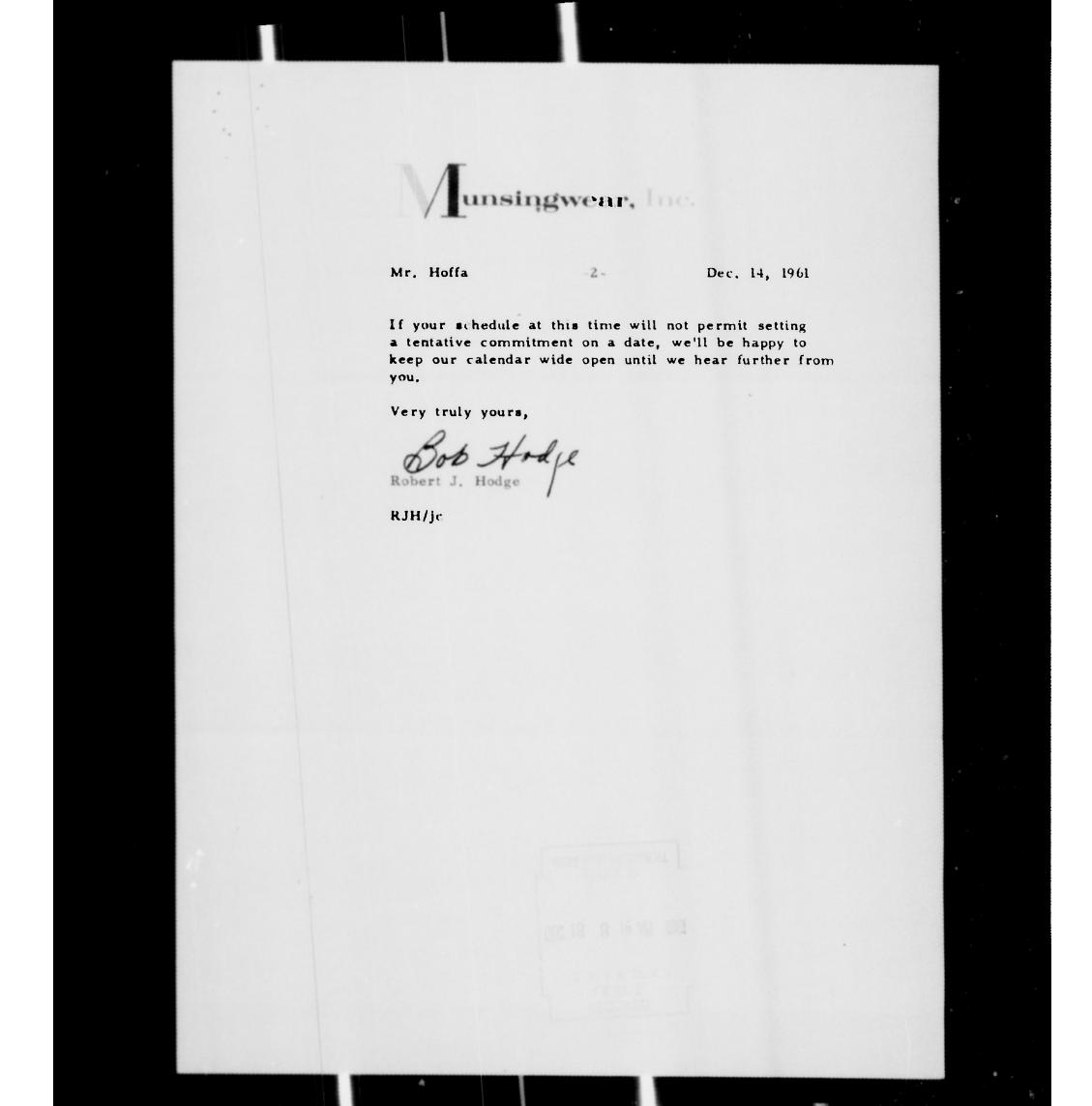
Last September my brother, Charles Hodge - now with Schlitz at Milwaukee but previously with Brinks of Chicago, wrote to you concerning my interest in extending to you an invitation to speak to the Harvard Business School Club of the Twin Cities on any date convenient to you. On September 25th you informed him that you'd not be available until after the first of the year.

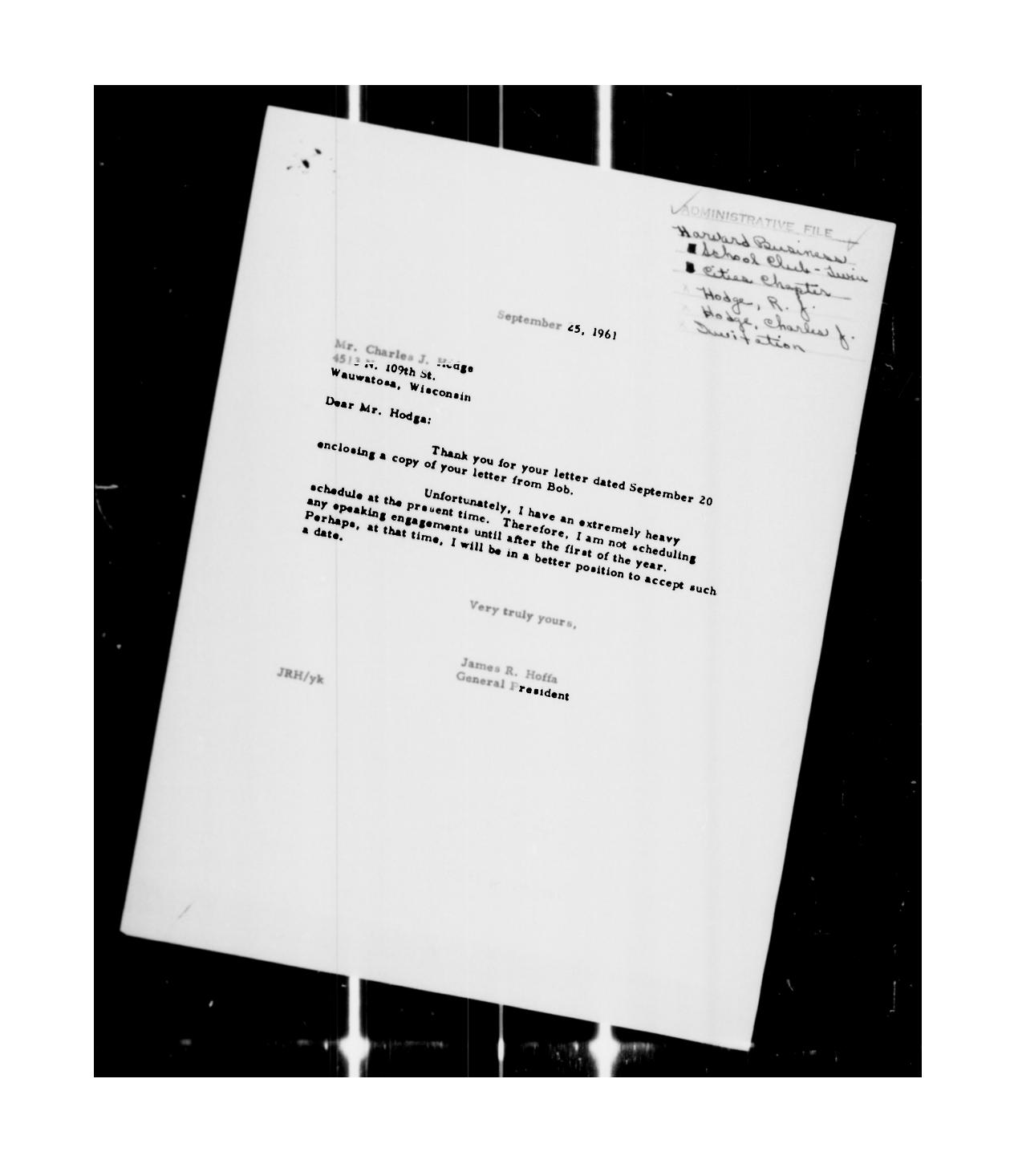
The Harvard Business School Club is made up of the top leaders in this area from a business, social and cultural standpoint. They are extremely conscious and well-informed of international snd national matters and certainly the interests, objectives and current activities of big labor are important to them. They would be highly receptive to your contribution which, if you prefer, can be completely off-the-record from a press standpoint.

I have taken the liberty of indicating your availability for "some evening in February.... unless otherwise rescheduled". You are, therefore, completely free to indicate any date which will be convenient to you.

PARMIONING THE PUTUNE YEAR

CONTRACTOR - CONTRACTOR - STOCKES - STOCKES - SANSAMETTERS - MENGRA BOYS UNDERWEAR - STEEPHEAR - SPORTSWEAR - SOCKS





Charles J. Hodge 4513 N. 109th St. Wauwstosa, Wisconsin

September 20, 1961

Mr. James R. Hoffa, Jr., President International Brotherhood of Tesmsters Chauffeurs, Warehousemen and Helpers Teamsters Building Washington, D.C.

Dear Jim:

You will remember me es Charlis Hodge, former Assistant Vics President of Brinks', Iac.

Aftar leaving Brinka', I spent a couple of years in Paru, South America as Assistant General Manager of Cerro de Pasco Corporation. Since returning to the States, I have been doing private consulting in Management Engineering.

My brother, Bob Hodge, Director of Industrial and Public Relations for Munsingwear, Inc., in Minnespolis, Minnesota phoned yesterday to ask if I would contact you concerning a rather interesting speaking engagement.

I thought the best description of what this is about would be to just enclose my brother's letter to me. You can best evaluate the request that way.

Bob talls me that this would be a top drawer group - mostly Executive Officers and owners of good sized businesses in the Mid-West.

It is pretty wide open as to date, topic and press status.

If you can do this - plasse let as know or get in touch direct with Bob.

I have not been to Washington since returning but will surely give you a call when I do. Please let me know when you are out this way.

Best personal regards,

Charles J. Hodge

COPY

SALES OFFICES: NEW YORK - CHICAGO - LOS ANGELES - HONOLULU - CABLE ADDRESS MUNSING

MUNSINGWEAR, INC. Minneapolis 5, Minnesota Since 1886

R. J. Hodge Director, Industrial Reletions

September 7, 1961

Mr. Chae. J. Hodge 4513 H. 109th St. Weuwatose, Visconsin

Personal and Confidential

Dear Chuek:

I certainly enjoyed our good visit over the phone this morning end will be ecompleting our plens for deer hunting et Aehlend om the 23rd.

As we discussed, we would like to try to errange to have Jiamy Hoffa speak to the "Harvard Buainess School Club, Twin Cities Chapter" on any night during the Fall seeson that may be convenient to his scheduls. The selection of his topic for his discussion may be left to his discretion. He may be assured that his somente say. by his election, be completely off the record is a relaxed eteosphere where he can talk off the euff or if he prefere, press representatives eay be invited to eover his precentation. If he would like you might tell him that alternates to his selection, if he is not eveilable, night be Bob Kennedy, Robert McMenara, or Proxmire. The represectetive of the Harvard Buainess group is e Jesses F. O'Crowley, Director of Alasni Accociation, who also is the progres cheirsan for the evening that Noffa would eddress. Members of the Harvard Aliassi group are the business end industry top leaders whose broad intellectual interests encourage their becoming better informed toward the seed for improved reletionships between labor, industry, goverement ead the general public.

WOMEN'S & GIRLS' LIEGERIE - FOUNDETTES - STOCKINGS - VASSARETTES - MEN'S & BOYS' UNDERWEAR -SLEEPWEAR - SPORTSWEAR - SOCKS COPY

MUNSINGWEAR, INC.

Mr. Hodge

Sept. 7, 1961

You can certainly feel free to expand rather broadly on the foregoing to create whatever climate which might appeal to Hoffa's willingness to address such group. Incidentally, he would be the principal and sole speaker for that evening.

O'Crowley, mentioned above, is the Corporate Controller of Munsingwear, Inc. and maintains his office at our Minneapolis headquarters.

I'll appreciate whatever you can do in helping out on the Hoffa contact. I'll expect that you will also be coming to Minneapolis to attend the above meeting and it will be real good to spend some time with you here in Minneapolis. Of course you will plan to stay with us in Edina and I know we'll have a real good time.

Thanks again,

RJH/je

